

ALLIANCE FARM BUTCHERY 2023 MEMBERSHIP APPLICATION

First Name: _____ Last Name: _____

Farm Name: _____

Mailing Address: _____

MEMBERSHIP DETAILS:

- Membership will guarantee butcher appointments for the applicable number of animals during the 2023 year according to the completion of this form.
- If you end up needing more animals done than you marked on your application, it is not guaranteed there will be an available slot for them, but they will have priority over all non-members on the cancellation list in the event that there is availability.
- About a month before the start of the next season (Spring, Summer, Fall, as it appears on the schedule form below), you will be contacted with a drop off date for your animal(s).
- After an animal is scheduled with an exact date, it should be possible to reschedule if need be (if, for example, it seems your pigs aren't quite going to be the weight you were hoping they would be at that point). You must notify us at least one week before the desired change. The only time it may be difficult to reschedule would be October through December, as those are always the busiest months, but we will make our best effort to try to accommodate the change.
- Only members will receive appointment dates in advance. All others (non-members) will be added to a cancellation list and only called if there are no members needing those spots, which means members always have priority.
- All animals brought in from member farms qualify for a 5% discount off of standard pricing.
- If certain months are filling quickly (as may be the case with October and November), we will do our best to fit every member in right when they desire, but may have to adjust dates slightly to accommodate every member within a reasonable timeframe.

RETAIL SALES:

Do you already have a NYS 20C license on our butcher shop to allow for in-state retail sales by the cut to the end user? _____

Are you interested in obtaining a NYS 20C license on our butcher shop? _____

There is no fee for the license. You must complete the enclosed form and we will set up the inspection for a time when you have animals here.

- Any farms who solely sell animals by the quarter, half, or whole, custom exempt to the end user do not require a license.
- Having a 20C license on our shop enables you to sell your meats by the package/cut at retail, such as at your own farm stand or at a farmers market, to the end user. It must be slaughtered under USDA inspection and cut and packaged under your 20C license in our shared commercial kitchen.
- It also allows for a limited amount of sales to restaurants - the dollar and percentage amounts may change each year and can be found on the USDA's website.
- Each farm is responsible for their own compliance and fulfilling any data tracking requirements per current governmental regulations.

2023 AFB MEMBERSHIP FEE

In order to allow for flexibility in the schedule, only members will have the ability to reserve dates in advance, and a membership fee will be applied to each member farm. In order for the pricing structure to be fair for farms of all sizes, the fee is based on the number of pork and beef you expect to harvest at Alliance Farm Butchery for the 2023 year, with a minimum membership fee of \$315. The dollar amount entered into Box F after your calculations is your total membership fee for the year. You will be guaranteed harvest slots for at least the number of animals entered in row B.

	PORK	BEEF	INSTRUCTIONS
(A) MEMBER FEE / HEAD	\$35.00	\$105.00	
(B) ESTIMATED # ANIMALS			Fill in with the number of each animal type you expect to harvest at AFB in 2023
(C) MEMBERSHIP FEE	\$	\$	Multiply Fee/Head by your estimated number of animals for each type. (AxB)
(D) ALL ANIMAL MEMBER FEE	\$		Add your pork membership fee and your beef membership fee together for a total for both animal types. (TOTAL OF ROW C) .
(E) MINIMUM TOTAL FEE	\$315.00		
(F) TOTAL 2023 MEMBERSHIP FEE	\$		Enter the dollar amount from box D or E, whichever is greater. This is your total membership fee due for the 2023 calendar year.

2023 AFB MEMBER SCHEDULING FORM

Please complete this form to help us with schedule planning and to maintain flexibility in scheduling. Enter the number of pork and/or beef in the month or season you are planning to have them processed. Please only use the season boxes if you are unsure of which month they will be ready. If you have a preference for time of month, enter a **B for beginning, M for mid-month, or E for end of month** next to the number. You will be contacted before the start of each season with an exact drop off date.

MONTH	SPRING (MAR- MAY)	MAR	APR	MAY	SUMMER (JUNE-AUG)	JUNE	JULY
# PORK							
# BEEF							
MONTH	AUG	FALL (SEPT- DEC)	SEPT	OCT	NOV	DEC	
# PORK							
# BEEF							

COMMENTS/NOTES:

Payment is due in full with the completed application unless a payment plan has been set up. Please call (716) 710-8400 if you are interested in setting up payments. Membership fees are non-refundable. Checks can be made out to Alliance Farm Butchery and mailed with this completed form to 9806 Wagner Rd, Holland, NY 14080, or dropped off to the same address.

Acknowledgement of terms:

Name (printed): _____ Date: _____

Signature: _____

FARM MEMBER QUESTIONNAIRE

As you may already know, we were lucky enough to secure a grant through the Western New York Regional Food System Initiative for the purpose of expanding our project and building our slaughter facility. We are grateful to the group of people and organizations who helped make our dream of helping local meat producers get their products on more Western New Yorkers' tables a reality. A requirement of the grant is that we track the benefits to our local farms and communities as a result of the funding. We hope you will answer the following questions to help us gauge the results of this project as it progresses through the years.

1. What are currently two or three of your largest obstacles to increasing farm sales revenue?

2. What is the main benefit you are expecting or hoping will result from becoming a farm member of Alliance Farm Butchery?

3. Do you expect to be able to grow your annual farm sales as a result of becoming a member and having more reliable access to meat processing? _____
4. If yes, what percentage of growth is your goal for this year? _____
5. How many head of cattle do you finish in a typical year? _____ Hogs? _____
6. Where do you currently sell your products? Farmers Markets, on-farm stand, custom exempt freezer trade, etc.

7. Are you planning on using your membership and its resulting reliable processing in order to expand your market and sales methods or continue to sell via your current methods? _____

8. Is there anything else you would like to add about your goals or this project and its potential benefits to your farm or community?

Thank you!

~All of us at Alliance Farm Butchery